



Pathfinder's Name

Literature Evangelism

- 1. From the Bible and writings of Ellen G. White, write a summary, at least 250 words in length, on the importance of the use of literature in leading people to Christ.
- 2. Name five essential qualifications of a colporteur.
 - 1. _____
 - 2. _____
 - 3. _____
 - 4. _____
 - 5. _____
- 3. How is the colporteur supported?

- 4. What four steps are taken in the sale of a book or magazine?
 - 1. _____
 - 2. _____
 - 3. _____
 - 4. _____
- 5. Briefly outline how to arouse an interest in purchasing a book or magazine?

- 6. Know how to meet objections to purchasing a book or magazine.

- ❑ 7. Do one of the following:
- a. Maintain a literature rack for four months, keeping a log of which books are the most and least popular.
 - b. Do a project of house-to-house or mail distribution of literature in your community for ten hours. Include in the literature a response card for additional literature, Bible studies, and/or a Bible correspondence course.
 - c. Engage in selling Seventh-day Adventist books and/or magazines during a period of a least five weeks, or at least 20 hours each.
 - d. Do a project of distributing religious books to local government officials. Spend at least ten hours on your project.
 - e. Do a project of supplying religious literature to patients in a hospital or nursing home. Spend at least ten hours on your project.
 - f. Make a project of supplying a year's subscription to Liberty magazine to the judges and/or lawyers in your community. Raise the money or get contributions for the gift subscriptions.
 - g. Make a project of sending literature and/or Bibles to the mission field. Part of this project is collecting the literature and/or Bibles, determining where to send the material and packaging and sending the material.

Project selected _____

Date completed _____